




Nicaise

Sculpted for the eye. Scented to escape.

A SENSORY ESCAPE INSPIRED BY THE CARIBBEAN

Scented creations handcrafted in Paris

Nicaise is a French decoration brand born from the story of its founder, Célia, and her Guadeloupean heritage. At the crossroads of contemporary design and well-being, the Nicaise universe connects object and fragrance to transform the home into a destination.

For us, escape is both a visual and an olfactory experience. In our Parisian workshop, each creation is thought out as a piece of decoration in its own right: a container made of jesmonite with bright and warm hues, housing a tailor-made blend of vegetable waxes and sun fragrances developed in Grasse.

This perfect balance between craftsmanship and desire elsewhere transforms your spaces into a sensory treasure hunt: a poetic invitation to escape and to well-being without leaving home.



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THE MATERIAL & THE PROCESS

Seven days. Eight steps. A piece shaped by hand.

In our Parisian workshop, each creation requires seven days of work and eight meticulous steps. From the shaping of the vessel to the work with wax, we give time for the material to reveal itself to ensure a soft touch, an enamelled finish and perfect diffusion. Each piece is unique.



THE VESSEL

Jesmonite poured and dyed by hand
Logo stamped in the material
Screw-on lid to preserve the fragrance



THE WAX

GMO-free vegetable coconut soy wax
Clean and long-lasting burn
Excellent scent throw



THE WICK

Natural cotton fibers
Guaranteed lead-free
Optimal diffusion and stable flame



THE FRAGRANCE

Fragrances developed in Grasse
Phthalate-free, CMR-free
Not tested on animals

THE SIGNATURE COLLECTION

Four creations, four escapes.

The brand's permanent collection, the Signature Collection unveils four distinct olfactory creations. Each one blossoms in a handcrafted jesmonite vessel with warm and solar hues, like an invitation to a motionless journey.



Vanille Kréyòl

SWEET & GOURMAND

Top notes: Hawthorn

Heart notes: Vanilla

Base notes: Caramel

Ref. CND-VK-200



Simaho Beach

FLORAL & FRUITY

Top notes: Clementine

Heart notes: Monoi

Base notes: Vanilla

Ref. CND-SB-200



Attraction Solaire

FRUITY & LEMONY

Top notes: Lemon

Heart Notes: Guava

Base Notes: Coco

Ref. CND-AS-200



Moment Si Doux

WARM & GOURMAND

Head notes: Peach

Heart notes: Almond, Coconut

Base notes: Musk, Vanilla

Ref. CND-MD-200

200 g (7.05 oz) • Approx. 40 hours burn time • Height 9 cm (3.54 in) • Diameter 8 cm (3.15 in)

THE SEASONAL COLLECTION

Every season, new atmospheres.

Designed to accompany the magic of the holiday season, this seasonal collection combines spicy, gourmand and fruity notes with Nicaise's signature vessel, dressed in deep tones of brown, red, and green.



Délice Sucré

SPICY & GOURMAND

Top notes: Cinnamon
Heart notes: Sweet Potato
Base notes: Vanilla

Ref. LTD-DS-200



Cerise de la Barbade

FRUITY & SWEET

Top notes: Almond
Heart notes: Cherry
Base notes: Vanilla

Ref. LTD-CB-200



Chadèk & Zorange

FRESH & LEMONY

Top notes: Eucalyptus
Heart notes: Grapefruit, Orange
Base notes: Lemongrass

Ref. LTD-CZ-200

200 g (7.05 oz) • Approx. 40 hours burn time • Height 9 cm (3.54 in) • Diameter 8 cm (3.15 in)

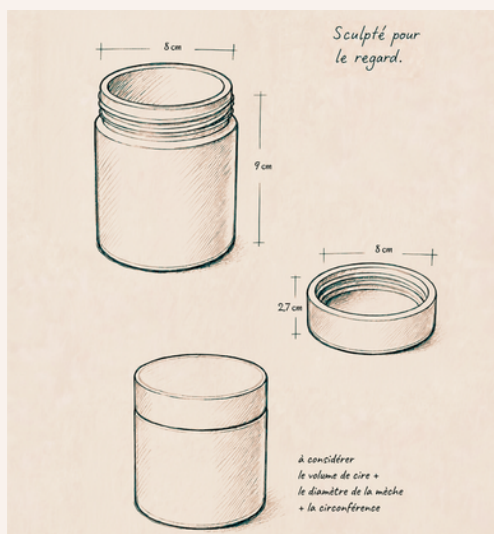
THE OBJECT & THE FRAGRANCE

Design & Uses

The object decorates the space, the fragrance dresses it and the combination of both creates the destination.

THE SIGNATURE VESSEL

At the heart of Nicaise lies a signature object: our screw-top jar, handcrafted in jesmonite in our Parisian workshop. It stands out for its warm hues, enamelled appearance and soft touch. Designed to last, this vessel transcends the traditional candle lifecycle. Once the wax has been consumed, the object retains all its decorative value or welcomes a new refill.



RENEW THE FRAGRANCE

To extend the life of the vessel and vary the atmospheres according to the seasons and your desires, Nicaise has imagined a scented refill designed for a seamless transition:

- **Ready to Use:** The wax refill is a scented block with a cotton wick that inserts directly into the vessel.
- **Olfactory freedom:** An effortless scent change to alternate between our 7 solar fragrances crafted in Grasse, all while keeping your favorite vessel.



The Scented Refill

SIMPLE, ECO-FRIENDLY & COST-EFFECTIVE

1 wick made of natural lead-free cotton
Scented wax block of 200 g (7.05 oz)
Approx. 40 hours burn time

Basic reference: SCT-XXX-200 (available in 7 fragrances)

See the pricing table on page 9 for details of references by fragrance.

WHY NICAISE IN YOUR STORE?

Singularity & Added Value

A sculptural decorative object, a unique olfactory signature and a sustainable model that captivates and builds customer loyalty.

ATTRACTIVENESS & DECORATION

A strong, highly desirable shelf presence

Thanks to its sculptural lines, bright hues and enamelled finish texture, Nicaise creations immediately catch the eye. True pieces of design, they elevate your exhibition spaces and trigger the visual crush even before the olfactory discovery.



SOLAR & CONTEMPORARY TERRITORY

A distinctive proposition that enriches your offer

Inspired by the founder's Guadeloupean heritage and handcrafted in Paris, the brand brings a unique solar elegance and Caribbean poetry.

It clearly distinguishes itself from traditional offerings to provide your selection a strong, warm and authentic identity.

MULTIPLE PURCHASE TRIGGERS

A product with diverse entry points and high repurchase

Scented candle, decorative object, refined gift or wellness ritual: Nicaise multiplies the reasons to buy. The refillable vessel converts a spontaneous purchase into a lasting relationship, encouraging customers to return to your store to discover new refills.



COMMERCIAL OFFER

References, wholesale pricing & conditions

	PRODUCT	COLLECTION	REFERENCE	WHOLESALE (EXCL. VAT)	MSRP (INCL. VAT)
Complete candle (vessel + scented wax): 200 g (7.05 oz) • ≈ 40h burn time • H 9 cm (3.54 in) x Ø 8 cm (3.15 in)					
	Vanille Kréyòl	The Signature	CND-VK-200	€22.50	€49.00
	Simaho Beach	The Signature	CND-SB-200	€22.50	€49.00
	Attraction Solaire	The Signature	CND-AS-200	€22.50	€49.00
	Moment Si Doux	The Signature	CND-MD-200	€22.50	€49.00
	Délice Sucré	The Seasonal	LTD-DS-200	€22.50	€49.00
	Cerise de la Barbade	The Seasonal	LTD-CB-200	€22.50	€49.00
	Chadèk & Zorange	The Seasonal	LTD-CZ-200	€22.50	€49.00
Scented refills (wax block with cotton wick): 200 g (7.05 oz) • ≈ 40h burn time • H 7 cm (2.76 in) x Ø 6 cm (2.36 in)					
	Vanille Kréyòl Refill	The Fragrance	SCT-VK-200	€10.90	€24.00
	Simaho Beach Refill	The Fragrance	SCT-SB-200	€10.90	€24.00
	Attraction Solaire Refill	The Fragrance	SCT-AS-200	€10.90	€24.00
	Moment Si Doux Refill	The Fragrance	SCT-MD-200	€10.90	€24.00
	Délice Sucré Refill	The Fragrance	SCT-DS-200	€10.90	€24.00
	Cerise de la Barbade Refill	The Fragrance	SCT-CB-200	€10.90	€24.00
	Chadèk & Zorange Refill	The Fragrance	SCT-CZ-200	€10.90	€24.00

PROFESSIONAL TERMS & CONDITIONS 2026

- **Order Thresholds:** First order and restocking from €150 € excl. VAT.
- **Manufacturing Lead Time:** Approximately 3 weeks depending on volume and excluding transit time.
- **Payment:** 50 % deposit upon order placement. Balance due upon receipt.
- **Payment Methods :** Bank transfer, credit card.

THE DISCOVERY ASSORTMENT

A balanced selection for your first order

Enter the Nicaise universe with a turnkey selection designed to build a highly attractive range from the first order.

Ref. PCK-NC-020

COLLECTION	FRAGRANCE	COMPLETE CANDLES	REFILLS
The Signature	Vanille Kréyòl	3	1
The Signature	Simaho Beach	3	1
The Signature	Attraction Solaire	1	1
The Signature	Moment Si Doux	1	1
The Seasonal	Délice Sucré	2	1
The Seasonal	Cerise de la Barbade	2	1
The Seasonal	Chadèk & Zorange	1	1

20 UNITS • 13 COMPLETE CANDLES • 7 REFILLS

CONDITIONS AND RETAILER POTENTIAL:

- **Wholesale price: €368,80**
Excl. shipping. VAT not applicable for France (TVA non applicable, article 293 B du CGI).
- **Revenue Potential at MSRP: €805,00 (incl. VAT)**
€670,83 excl. VAT for a retailer applying 20 % VAT.
- **Potential Gross Retail Margin: €302,03**
Calculated at 100% sales at the recommended MSRP for a reseller applying 20% VAT.

An assortment designed to discover the 7 Nicaise fragrances in both formats:

- Reinforced focus on best-sellers Vanille Kréyòl and Simaho Beach.
- 40 % of units from “The Seasonal” collection to support holiday sales.
- A refillable concept that allows customers to change scents while preserving the same vessel and encourages repurchase.

YOUR NICAISE SELECTION

Place your order

Scan the QR code or click "ORDER" to initiate your order. We will check your selection together before sending the proforma invoice.



Purchase Order

Validation

Proforma

Deposit

Confirmation



ORDER

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